8:30-9:00  Coffee (luggage storage available) ................................................................. Saieh Hall Annex Lounge

9:00-10:30  Parallel Session 3

**Session 3A**  
**Science in the Laboratory**  
Room 112

Cooperation Stability - A Comparative Study of Repeated Cooperation in the Lab  
Among Representative and Student Samples  
Toke R. Fosgaard, University of Copenhagen

Public Good Games with Interior Nash Equilibria: Advantages of the Piece-Wise Linear VCM  
Maria Recalde, IFPRI

Effort, Luck, and Voting for Redistribution  
Olga Stoddard, Brigham Young University

Identifying Demand Functions for Giving to Multiple Charities: Theory and Experiment  
* Neslihan Uler, University of Michigan

**Session 3B**  
**Incentivizing the Supply Side of Charitable Giving**  
Room 141

Two-Sided Incentives in Fundraising  
Daniel Hedblom, University of Chicago

Doing Well or Doing Good? Impact of Payment Schemes and Sorting on Intrinsically Motivated Agents  
Angela de Oliveira, University of Massachusetts at Amherst

Do I Care if You are Paid? A Donation Field Experiment  
Holger Rau, University of Gottingen

Do Fundraising Targets Matter?  
* Sarah Smith, University of Bristol

**Session 3C**  
**Moral Cost and Social Pressure**  
Room 146

Moral Costs and Rational Choice: Theory and Experimental Evidence  
James Cox, Georgia State University

Finding Excuses to Decline the Ask: A Field Experiment  
Ragan Petrie, George Mason University

Distinguishing Altruism and Social Pressure Effects of Fundraising Techniques  
Benjamin Marx, University of Illinois at Urbana Champaigne

Giving in to Social Pressure  
* Huseyin Yildirim, Duke University

10:30-10:40  Break

10:40-11:45  Parallel Session 4

**Session 4A**  
**The Role of Culture and Human Capital in Shaping Charitable Behavior**  
Room 112

Patience by Proxy: Making Time Preference Decisions for Others  
Sarah Jacobson, Williams College

Who is the Fairest of All Children? The Heterogeneity of Giving to Parents in an Experimental Setting  
Maria Porter, Michigan State University

Philanthropy in the Village: Experimental Evidence on the Value of Small Gifts  
* Jeffrey Flory, Claremont McKenna College
SESSION 4B  Non-Monetary Giving and Socially Responsible Investments

Market design for volunteers with social preferences: Evidence from the Lab
Matthew Lilley, Harvard University

Why do Investors Hold Socially Responsible Mutual Funds?
Paul Smeets, Maastricht University

Giving Life and Saving Lives: A Natural Field Experiment on Motivating Cord Blood Donations
* Nicola Lacetera, University of Toronto

SESSION 4C  Impact of Taxation on Giving

What is the Price Elasticity of Charitable Giving? Estimating (Un)Compensated Elasticities from a Tax-Credit Kink
Daniel Hungerman, Notre Dame University

The Impact of Taxes on Giving
Roman Sheremeta, Case Western Reserve University

The Sensitivity of Charitable Giving to the Timing and Salience of Tax Credits
* Abigail Payne, McMaster University

12:00-1:15  Lunch & Featured Talk by Mike Norton, Harvard .... Quadrangle Club Main Dining Room

1:30-3:00  Parallel Session 5

SESSION 5A  Social Comparisons, Beliefs About Other People’s Preferences and Charitable Giving

Do Beliefs about Peers Matter for Donation Matching? Experiments in the Field and Laboratory
Mike Schreck, Analysis Group

Match Me But Don’t Help Me: The Effect of Match Framing on Donor Behavior
Oleg Urminsky, University of Chicago Booth School of Business

Altruism, Warm Glow, and Generosity: A National Experiment
Rene Bekkers, VU University of Amsterdam

Reciprocating to Strategic Kindness
* Yesim Orhun, University of Michigan

SESSION 5B  Information, Transparency and Competition

Information, Competition, and the Quality of Charities
Sihana Krasteva, Texas A & M University

Embezzlement: Does Transparency of Information Matter? An Experiment in Tanzania
Marie Claire Villeval, CNRS, GATE

You Do It to Yourself: The Effects on Giving Due to Charities’ Strategic Responses to Third-Party Ratings
Laura Grant, University of Wisconsin, Madison

Delegation and Charitable Giving
* Luigi Butera, University of Chicago

SESSION 5C  Social Preferences in the Lab

The Voluntary Contribution Mechanism with Complementarity (VCMC)
Yoram Halevy, University of British Columbia

Group Membership and Charitable Contributions in the Laboratory
Gary Charness, University of California, Santa Barbara

On the External Validity of Social Preference Games: a Systematic Lab-Field Study
Matteo M Galizzi, London School of Economics

Providing (Impure) Public Goods under Risk
* Andreas Lange, University of Hamburg

* Denotes Session Chair