Three *Biased* Lectures on Economic Models of Internal Organization:
Pricing, Politics, and Path Dependence

R. Gibbons, MIT and NBER
5-7pm, Thursdays Nov. 7, 14, and 21

Overview reading for all three lectures:


**Mini-Lecture 0: Introduction to Organizational Economics (snuck in before abbreviated Lecture 1)**


**Lecture 1: Pricing (i.e., A Quick Tour of Two Recent Themes in Agency Theory)**

*Extensive Surveys (i.e., much more than we will cover):*


*Key Papers (i.e., things we will actually discuss, if somewhat quickly):*


Sections 3, 5, and 10 in Malcomson (2013) above
Lecture 2: Politics (i.e., The Exercise of Formal & Informal Authority in Organizations)

Extensive Surveys (i.e., much more than we will cover):

Bolton, P. and M. Dewatripont (2013). "Authority in Organizations." Chapter 9 in Handbook of Organizational Economics (Gibbons and Roberts, eds.)


Key Papers (i.e., things we will actually discuss, if somewhat quickly):


Sections 2 and 3 of Gibbons, Matouschek, and Roberts (2013) above

Lecture 3: Path Dependence (i.e., Some Difficulties in Learning to Collaborate)

Extensive Surveys (i.e., much more than we will cover):


Key Papers (i.e., things we will actually discuss, if somewhat quickly):


Sections 4 and 5 of Gibbons and Henderson (2013) above