

# Social Insurance, Information Revelation and Lack of Commitment

Mikhail Golosov   Luigi Iovino

Conference in honor of Robert E. Lucas

# How to design the optimal social insurance system?

- Modern public finance approach builds on work of Atkeson-Lucas, Green, Phelan-Townsend...
- Standard approach: benevolent social planner (government) with full commitment
- General feature: the more information the government knows about agents, the better outcomes it achieves

More information is always better!

# How to design the optimal social insurance system?

- A major concern: what if government cannot commit to insurance scheme?
  - more information now increases incentive to re-optimize
- How to design of social insurance when policymaker lacks commitment?

# This paper

- A version of Atkeson-Lucas (1992) set up
  - agents receive privately observed idiosyncratic shocks
  - transmit information about those shocks to the gov't
  - benevolent gov't provides consumption allocations
- Key friction: the government cannot commit
  - we study Pareto frontier of PBEs

## Main results

- **Recursive formulation:** all past info can be summarized with continuation utility  $v$ 
  - generalizes Atkeson-Lucas
  - much harder to obtain without commitment
- **Key object:** complementarity between  $v$  and information
  - does knowing more about high  $v$  agents saves more or less resources than knowing more about low  $v$  agents?
- **Efficient information revelation:** agents with higher  $v$  reveal more precise info about their shock
  - positive complementarity
- Insurance often rationed: provided with prob  $< 1$

# Plan

1. Simple 2 period model
2. Dynamic model with iid shocks

## Simplified model

- Continuum of agents with preferences

$$\theta \frac{c_1^{1-\rho}}{1-\rho} + \frac{c_2^{1-\rho}}{1-\rho}$$

- $\theta$  is a privately observed shock  $\theta \in \Theta$
- 1 unit of per capita endowment in each period
- Each agent is a member of a group  $i = 1, \dots, I$  for some  $I \geq 1$ 
  - group  $i$  has measure  $\psi_i$  of agents

# Politics

- Insurance is provided by a benevolent Utilitarian politician who lacks commitment
- Game has 3 stages
  1. Politician makes promises how to allocate consumption
  2. Agents report information to the politician
  3. Politician can break promise and re-optimize at a cost  $Y > 0$
- We focus on the Pareto frontier of the set of PBE
  - strategies that maximize weighted lifetime utility of each group
  - corresponds closely to infinitely repeated game
  - probabilistic voting: groups that care more about economic platform get higher weight in election politics



## Politics formally

- Variable:  $u = \frac{c^{1-\rho}}{1-\rho}$ ,  $C(u) = [((1-\rho)u)]^{1/(1-\rho)}$
- Message space  $M$

### Game

1. Politician's promises  $u_{i,t}^{pr} : M \rightarrow \mathbb{R}$
2. Agents report:  $\sigma_i : \Theta \rightarrow \Delta(M)$ 
  - $\sigma^{in}$  is *fully informative* if can invert  $m$  to  $\theta$
  - $\sigma^{un}$  is *uninformative* if agents babble
3. Final allocations:  $u_{i,t} : M \rightarrow \mathbb{R}$ .
  - feasibility
  - cost paid if  $u_{i,t} - u_{i,t}^{pr} \neq 0$  for a positive measure of agents

## Solve model backward

- Best allocation for politician **after** agents play  $\{\sigma_i\}_i$  :

$$\max_{\{u_i\}} \sum_{i=1}^I \psi_i \mathbb{E}_{\sigma_i} [\theta u_{i,1} + u_{i,2}]$$

s.t. feasibility

- For given  $\lambda^w$  define

$$W(\sigma) \equiv \max_u \mathbb{E}_\sigma [\theta u - \lambda^w C(u)]$$

## Pareto frontier of PBEs

**Proposition:** each point on the Pareto frontier  $\mathbf{v} = (v_1, \dots, v_I)$  associated with multipliers  $\hat{\beta}, \chi, \lambda^w$  such that optimal strategies solve

$$\min_{\{(u_{i,1}, u_{i,2}, \sigma_i)\}_i} \sum_i \psi_i \{ \mathbb{E}_{\sigma_i} [C(u_{i,1}) + \hat{\beta}C(u_{i,2})] + \chi W(\sigma_i) \}$$

subject to

$$\mathbb{E}_{\sigma_i} [\theta u_{i,1} + u_{i,2}] \geq \mathbb{E}_{\sigma'} [\theta u_{i,1} + u_{i,2}] \text{ for all } i, \sigma'$$

$$\mathbb{E}_{\sigma_i} [\theta u_{i,1} + u_{i,2}] = v_i \text{ for all } i$$

## Infinite cost of deviation

- Suppose cost of breaking promises is infinite  $\implies \chi = 0$
- Generalized Atkeson-Lucas:

$$\kappa(v, \sigma) \equiv \min_{u_1, u_2, \sigma} \mathbb{E}_{\sigma_i} [C(u_1) + \hat{\beta} C(u_2)]$$

subject to

$$\mathbb{E}_{\sigma} [\theta u_1 + u_2] \geq \mathbb{E}_{\sigma'} [\theta u_1 + u_2] \text{ for all } \sigma'$$

$$\mathbb{E}_{\sigma} [\theta u_1 + u_2] = v$$

- Optimal reporting strategy

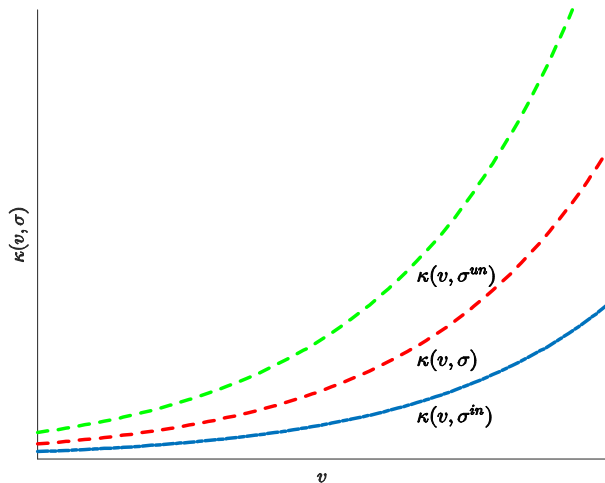
$$\min_{\sigma} \kappa(v, \sigma)$$

## Order reporting strategies

- CES preferences:  $\kappa(v, \sigma) = d(\sigma) C(v)$
- Define *informativeness* as  $\sigma'' \succeq \sigma'$  iff  $d(\sigma'') \leq d(\sigma')$ 
  - completes Blackwell's informativeness
- Complementarity of informativeness and utility:

$$\sigma'' \succeq \sigma' \implies \frac{d}{dv} [\kappa(v, \sigma') - \kappa(v, \sigma'')] \geq 0$$

# How do costs depend on info?



## Finite cost of deviation

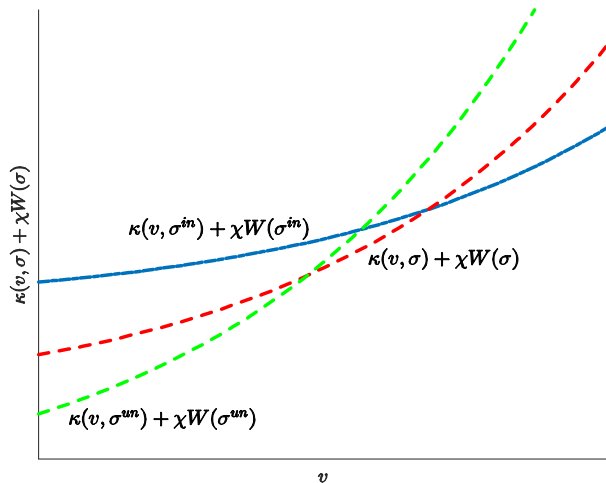
- Suppose cost of breaking promises is not too high  $\implies \chi > 0$
- Optimal reporting strategy

$$\min_{\sigma} \kappa(v, \sigma) + \chi W(\sigma)$$

- Trade off: better information decreases cost of insurance but increases incentives to deviate

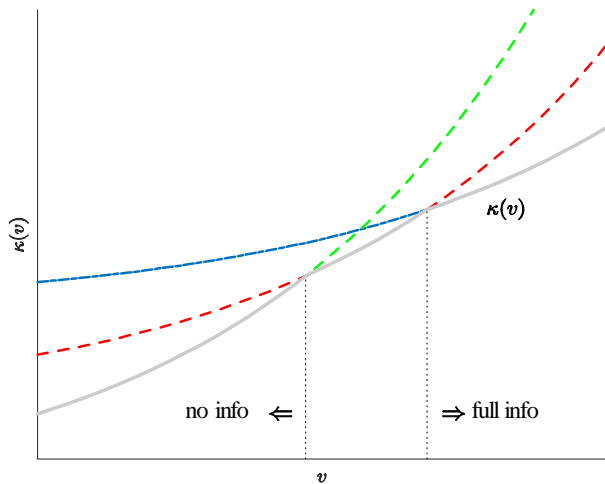
$$\begin{aligned} \kappa(v, \sigma^{in}) &\leq \kappa(v, \sigma) \leq \kappa(v, \sigma^{un}) \\ W(\sigma^{in}) &\geq W(\sigma) \geq W(\sigma^{un}) \end{aligned}$$

## Trade off





# Optimal info



# Optimal info revelation

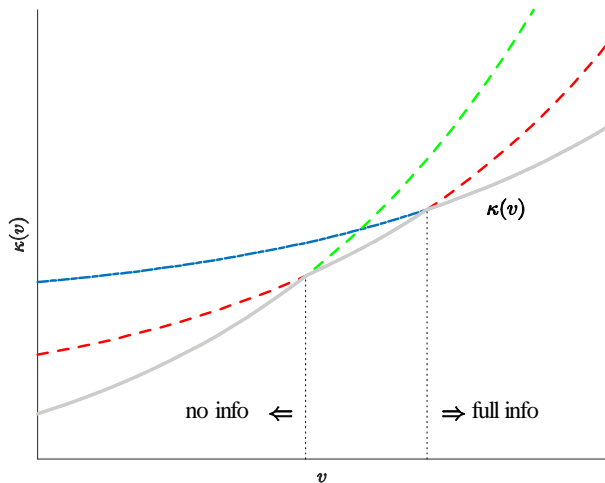
## Theorem

*If  $v_i \geq v_j$  then  $\sigma_i^* \succeq \sigma_j^*$ .*

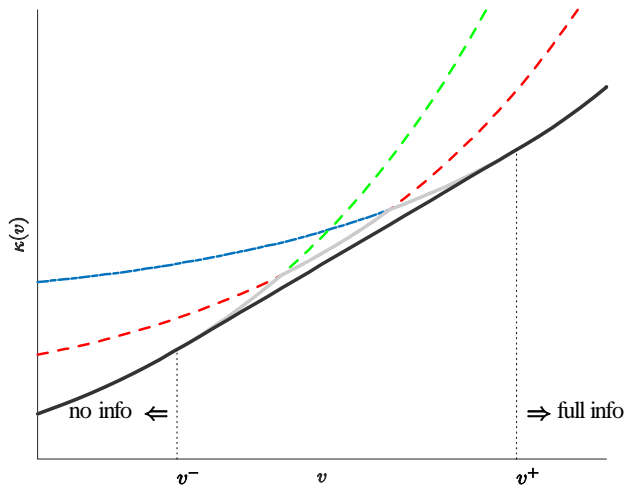
Key force: complementarity between informativeness and promised utility

Same result holds if agents and gov't can use a mediator for communication a-la Myerson

# Optimal info without public randomization



# Optimal info with public randomization



# Rationing

- Conditioning strategies on sunspot improves welfare
- **Proposition:** Suppose  $\rho = 1$  and strategies can depend on sunspot. Then agents play only  $\sigma^{in}$  and  $\sigma^{un}$
- Interpretation: rationing of insurance
  - gov't provides second-best insurance access to which is rationed
  - rationing is non-trivial as long as  $Y$  is not too high
  - holds even with  $l = 1$

# Full Model

# Model

- Preferences

$$\sum_{t=0}^{\infty} \beta^t \theta_t U(c_t)$$

- $\theta \in \Theta$  is the taste shock
  - $\Theta$  is finite
  - $\theta$  is iid,  $\pi(\theta)$  is probability of  $\theta$
- Total endowment in each period is 1
- Each individual belongs to a family  $v$  from distribution  $\psi$

# Timing of the game

- Agents observe their types  $\theta_t$  and report  $m_t \in M$
- Government allocates utility  $u_t$  to agents as a function of history of reports, sunspots, and initial promise  $v$



# Equilibrium

- *Perfect Bayesian Equilibrium*: agents and government play their best responses after all histories, allocations are feasible, government's beliefs satisfy Bayes rule
- *Best PBE*: maximizes the sum of the utility of all the agents subject to delivering at least  $v$  to agent  $v$
- *Worst PBE*: agents play  $\sigma^{un}$

## Recursive formulation

- For simplicity: assume  $\psi$  is an invariant distribution
  - pins down  $\zeta, \hat{\beta}, \lambda^w$
- Recursive problem:

$$\kappa(v, \sigma) = \min_{u, w} \mathbb{E}_{\sigma} [\zeta C(u) - \theta u + \hat{\beta} k(w)]$$

subject to

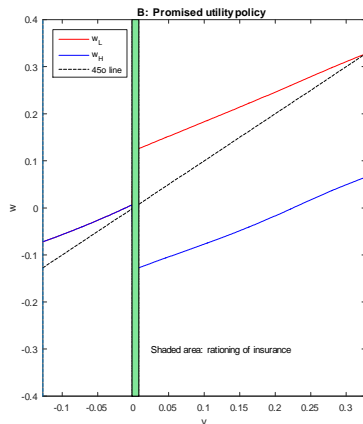
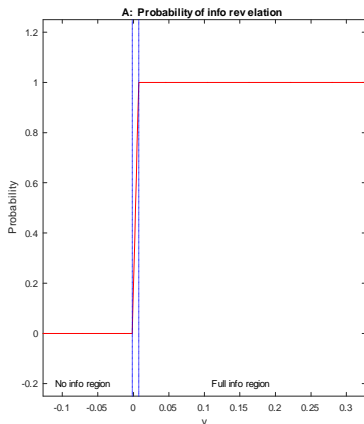
$$\mathbb{E}_{\sigma} [\theta u + \beta w] \geq \mathbb{E}_{\sigma'} [\theta u + \beta w] \text{ for all } \sigma'$$

$$\mathbb{E}_{\sigma} [\theta u + \beta w] = v$$

- Optimal amount of info revelation for given  $v$

$$k(v) = \min_{\sigma} \mathbb{E} [\kappa(v, \sigma) + \chi W(\sigma)]$$

# Policy functions with two shocks



## Persistent shocks

- Markov shocks  $\implies \pi(\theta|\theta^-)$
- State variables: prior  $\mathbf{p}$  and vector of promises  $\mathbf{v}$

$$v_i = \mathbb{E}_\sigma [\theta u + \beta w | \theta_i^-]$$

- Bellman equation

$$k(\mathbf{v}, \mathbf{p}) = \min_{u, w, \sigma} \sum p_i \mathbb{E}_\sigma [\zeta C(u) - \theta u + \hat{\beta} k(\mathbf{w}, \mathbf{p}') | \theta_i^-] + \chi W(\sigma, \mathbf{p})$$

subject to IC, PK, and Bayes' rule

- Direct generalization of Fernandes-Phelan

# Conclusion

- Social insurance without commitment
  - recursive formulation
  - characterization
- Main insight: more information is revealed by agents who accumulated higher promised utility
  - had more “good” shocks in the past
- Endogenous lower bound on promised utility  
no provision of incentives for low  $v$