



# Overborrowing, Financial Crises and 'Macro-prudential' Policy

Javier Bianchi   Enrique G. Mendoza

University of Wisconsin & NBER   University of Pennsylvania & NBER

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# Financial Crises and Macro-Prudential Policies

- Evidence credit booms typically precede financial crises
- Wide consensus on the need to use Macro-Prudential Policy:

Prevent “overborrowing” ex ante to make economy less vulnerable to crises ex post

- ....but yet quantitative models helpful for the optimal design of macro-prudential policy are scarce

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## Key Questions:

- ① How does Macro-Prudential Policy affect:
  - The incidence and the severity of financial crises,
  - The behavior of asset prices (excess returns, volatility),
  - Welfare?
- ② What are the features of macro-prudential instruments:
  - How should these policies be implemented along the business cycle
  - Their magnitudes
  - Time consistency?

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- Answer these questions using an equilibrium model of business cycles and asset prices with a collateral constraint:
  - Binding constraint triggers Fisherian deflation and deep recessions  
→ fire sale externality (e.g. Lorenzoni, 2007)
- Characterize constrained efficient allocations under commitment and discretion
- Quantitatively, evaluate outcomes of decentralized equilibrium and time consistent solution
- Examine “simple tax schemes” & “conditional efficient” outcomes

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## Main Findings

- Planner can achieve significant reduction in financial fragility:
  - Probability of financial crises decreases by a factor of 3
  - Asset prices fall 17 ppts less (7% v. 24%)
  - Overall cyclical variability is also lower
  - Mean excess return and Sharpe ratio decrease by factors of 6 and 10
- Planner's allocations implementable with **state-contingent taxes on debt** ( 1% on average and positively corr. with leverage). **Simpler tax schemes** also deliver significant gains

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## Related Literature

- **Overborrowing Externalities and Macroprudential Policy:**

Caballero and Krishnamurthy (2001), Lorenzoni (2008), Bianchi (2011), Jeanne and Korinek (2011), Benigno et al. (2010), Stein (2012), Kashyap et al. (2012), Gertler, Kiyotaki and Queralto (2012)....

- **Quantitative Models of Macro-Financial Linkages:**

- **Financial Accelerator Models:** Bernanke-Gertler-Gilchrist (1999); Kiyotaki-Moore (1997); Jermann and Quadrini (2012); Gertler and Kiyotaki (2010)...
- **Non-Linear (systemic risk) models:** Mendoza (2010), Bianchi (2012), He-Krishnamurthy (2012), Brunnermeier-Sannikov (2011)



# Plan of the Talk

- ① Analytics of fire-sale externality
- ② Quantitative implications
- ③ Concluding Remarks

# Decentralized Competitive Equilibrium

Households solve:

$$\begin{aligned} \max_{\{c_t, k_{t+1}, b_{t+1}\}_{t \geq 0}} \quad & \mathbb{E}_t \sum_{t=0}^{\infty} \beta^t u(c_t) \\ \text{s.t.} \quad & c_t + q_t k_{t+1} + \frac{b_{t+1}}{R} = k_t(q_t + z_t) + b_t \\ & \frac{b_{t+1}}{R} \geq -\kappa q_t \end{aligned}$$

$z_t$  follows a Markov process,  $\kappa < 1$

- Non-state contingent bonds only
- Capital is unit fixed supply  $K = 1$
- Interest rate is exogenous. We look at equilibrium, where households are generally borrowers and constraint binds occasionally

## Excess Returns

$$E_t[R_{t+1}^k] - R = \frac{\mu_t(1 - \kappa) - \text{Cov}_t(\beta u'(c_{t+1}), R_{t+1}^k - R)}{\beta E_t u'(c_{t+1})}$$

## Excess Returns

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causing asset prices to fall

$$q_t = E_t \sum_{j=0}^{\infty} \frac{z_{t+j+1}}{\prod_{i=0}^j E_{t+i} R_{t+1+i}^k}$$

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# Normative Analysis

- Planner chooses borrowing and transfers proceeds of credit market operations
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- Equivalent approach: Ramsey planner choosing debt taxes



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## Private Choices in Constrained Efficient Equil.

Taking planner's policies  $\{b_{t+1}, T_t\}_{t \geq 0}$  and asset prices as given, households solve:

$$\begin{aligned} \max_{\{c_t, k_{t+1}\}_{t \geq 0}} \quad & \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t u(c_t) \\ \text{s.t.} \quad & c_t + q_t k_{t+1} = k_t(q_t + z_t) + T_t \end{aligned}$$

First order condition and key implementability condition:

$$q_t u'(c_t) = \beta \mathbb{E}_t [u'(c_{t+1}) (z_{t+1} + q_{t+1})]$$

# Commitment Case

Planner solves:

$$\max_{\{c_t, q_t, b_{t+1}\}} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t u(c_t)$$

$$s.t. \quad c_t + \frac{b_{t+1}}{R_t} = z_t + b_t$$

$$\frac{b_{t+1}}{R_t} \geq -\kappa q_t$$

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$$q_t u'(c_t) = \beta \mathbb{E}_t u'(c_{t+1})(z_{t+1} + q_{t+1}) \quad (\xi_t)$$

# Optimality Conditions

$$b_{t+1} :: \lambda_t = \beta R_t E_t \lambda_{t+1} + \mu_t \quad \forall t \geq 0$$

$$c_t : \lambda_t = u'(c_t) - \xi_t q_t u''(c_t) + u''(c_t) \xi_{t-1} (q_t + z_t) \quad \forall t > 0$$

$$q_t :: \xi_t = \xi_{t-1} + \frac{\mu_t \kappa}{u'(c_t)} \quad \forall t > 0$$

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Current consumption raises current asset prices

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But current consumption also lowers previous asset prices

→ Solution is time inconsistent

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# Euler Equation for Bonds

Decentralized Equilibrium ( $\mu_t = 0$ )

$$u'(c_t) = \beta R \mathbb{E}_t u'(c_{t+1})$$

①  $\xi_{t-1} = 0, \mu_t = 0$

$$u'(c_t) = \beta R \mathbb{E}_t \left( u'(c_{t+1}) - \frac{\mu_{t+1} \kappa}{u'(c_{t+1})} q_{t+1} u''(c_{t+1}) \right)$$

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Positive wedge between social and private marginal benefits from borrowing.

→ **Fire sale externality:** Borrow less today to avoid sharp drop in asset price tomorrow

②  $\xi_{t-1} > 0, \mu_t = 0$

$$u'(c_t) + \xi_{t-1}(z_t u''(c_t) - \mathbb{E}_t u''(c_{t+1}) z_{t+1}) = \\ \beta R \mathbb{E}_t \left( u'(c_{t+1}) - \frac{\mu_{t+1} \kappa}{u'(c_{t+1})} q_{t+1} u''(c_{t+1}) \right)$$

Theoretically ambiguous **current wedge** between private and social benefit from borrowing due to effects on **previous constraints**.

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Normally, a positive wedge if constraints are expected to bind.

## Decentralized Equilibrium ( $\mu_t > 0$ )

$$u'(c_t) = \beta R \mathbb{E}_t u'(c_{t+1}) + \mu_t$$

③  $\xi_{t-1} = 0, \mu_t > 0$

$$\beta R \mathbb{E}_t \left( u'(c_{t+1}) - \frac{\mu_{t+1} \kappa}{u'(c_{t+1})} q_{t+1} u''(c_{t+1}) + u''(c_{t+1}) \mu_t z_{t+1} \right) + \mu_t = u'(c_t) - \frac{\mu_t \kappa q_t u''(c_t)}{u'(c_t)}$$

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→ **Time consistency problem:** Promise lower consumption tomorrow to relax constraint today

# Time Consistent Planner's Problem

Taking as given future policies  $\mathcal{C}$ , planner solves:

$$V(b, z) = \max_{c, b', q} u(c) + \beta \mathbb{E} V(b', z')$$

subject to

$$c + \frac{b'}{R} = b + z_t \quad (\lambda)$$

$$\frac{b'}{R} \geq -\kappa q \quad (\mu)$$

$$q = \frac{\beta \mathbb{E} u'(\mathcal{C}(b', z')) (\mathcal{Q}(b', z') + z')}{u'(c)} \quad (\xi)$$

## Euler Equation Comparison

Under discretion:

$$u'(c) - \xi_t u''(c_t) q_t = \beta R \mathbb{E}_t (u'(c_{t+1}) - \xi_{t+1} u''(c_{t+1}) Q_{t+1}) + \beta \mathbb{E}_t (u''(c_{t+1}) \mathcal{C}_b(t+1)(Q_{t+1}(t+1)) + z_{t+1}) + \mathcal{Q}_b(t+1) u'(c_{t+1})) + \mu_t$$

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# Remarks on Scope for Policy

Two sources of welfare improving policies:

- 1 Make **future** constraints less binding

Borrow less today to reduce fire sales in the future

- 2 Make **current** constraints less binding:

(a) Lower future consumption raises current asset prices

→ Requires commitment

(b) Higher consumption raises current asset prices

→ Non-feasible

Remark: Conditional Efficiency  $\approx$  Time Consistent Solution

• CE solution

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# Quantitative Model

- Introduce firms, labor supply and working capital
- Capital has individual value as collateral
- Model calibrated to industrialized countries
  - Target of long-run moments include a 3 percent crisis probability
- Focus on time consistent solution

# Representative Firm-Household Problem

Maximize:

$$E_0 \left[ \sum_{t=0}^{\infty} \beta^t u(c_t - G(n_t^s)) \right]$$

subject to budget constraint

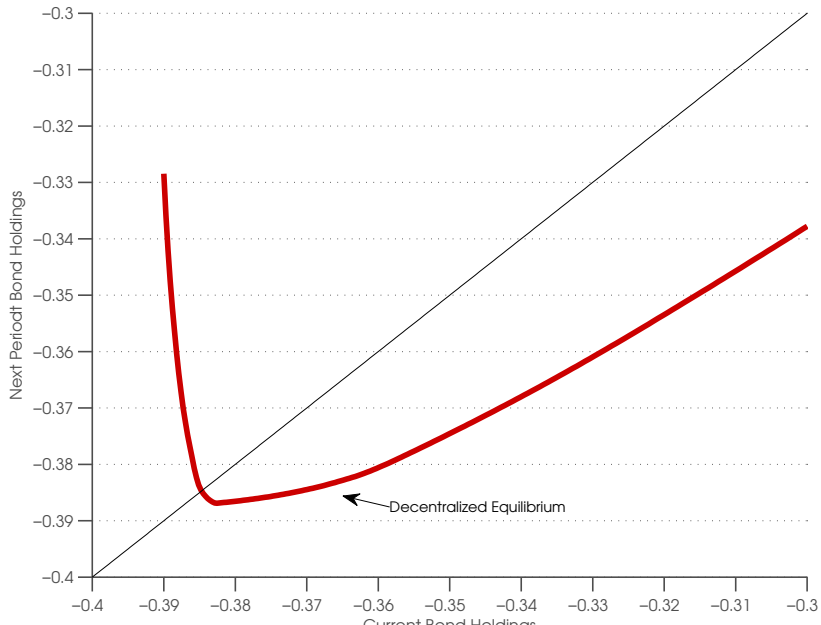
$$q_t k_{t+1} + c_t + \frac{b_{t+1}}{R} = q_t k_t + b_t + w_t n_t^s + [\varepsilon_t F(k_t, n_t^d) - w_t n_t^d]$$

and collateral constraint

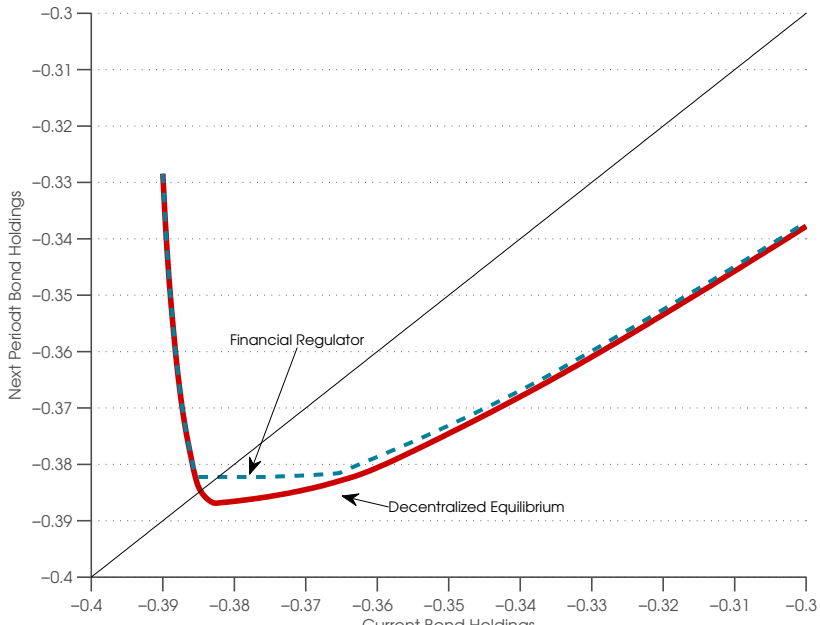
$$-\frac{b_{t+1}}{R} + \theta w_t n_t^d \leq \kappa q_t k_{t+1}$$



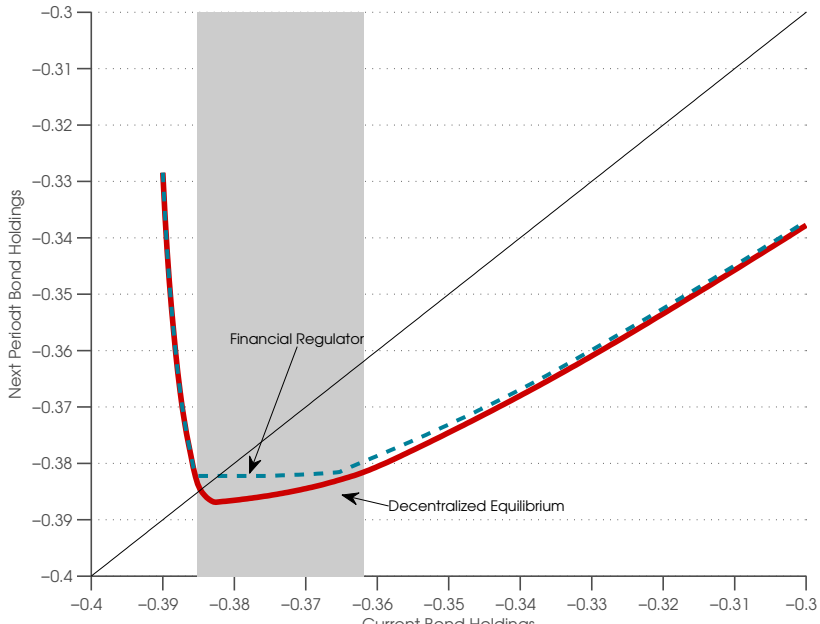
# Law of Motion for Bonds



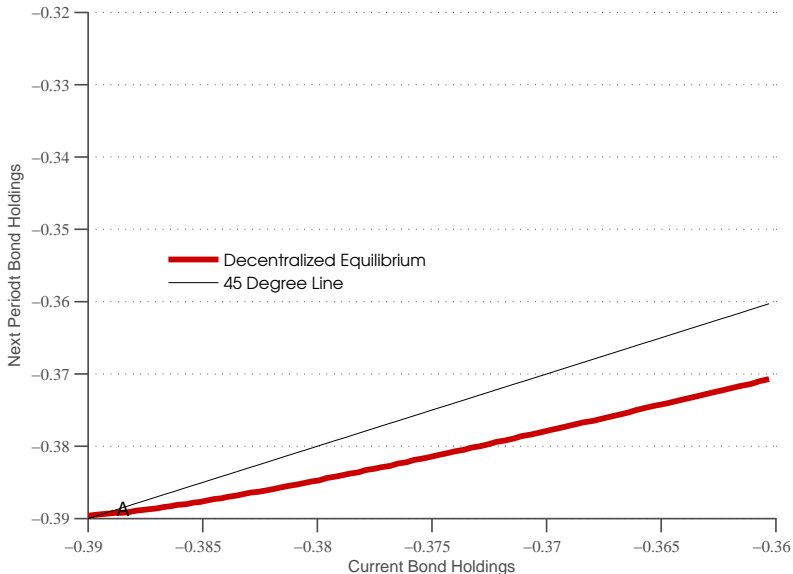
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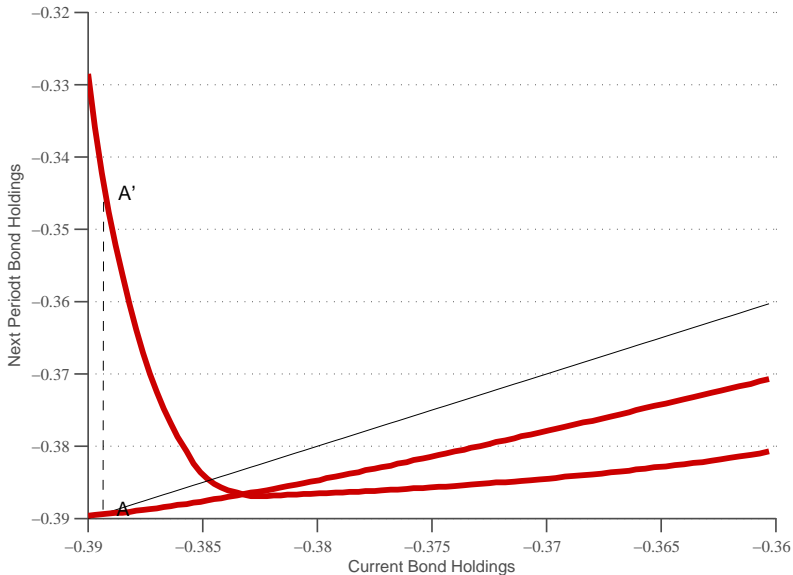
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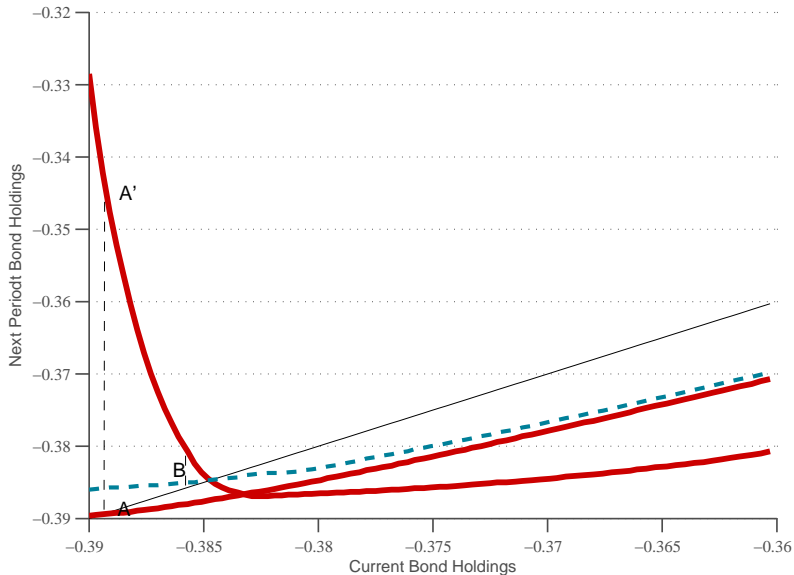
# Debt Dynamics: Decentralized Equilibrium



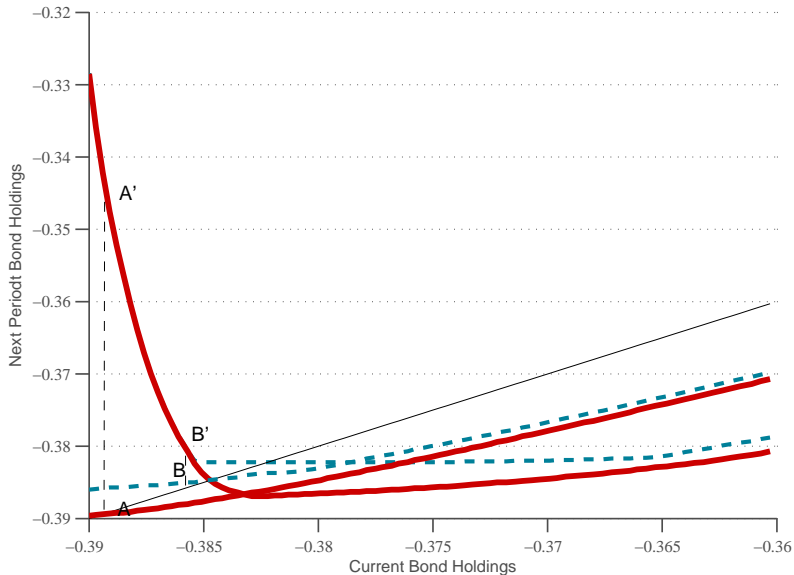
# Debt Dynamics when Bad Shock hits



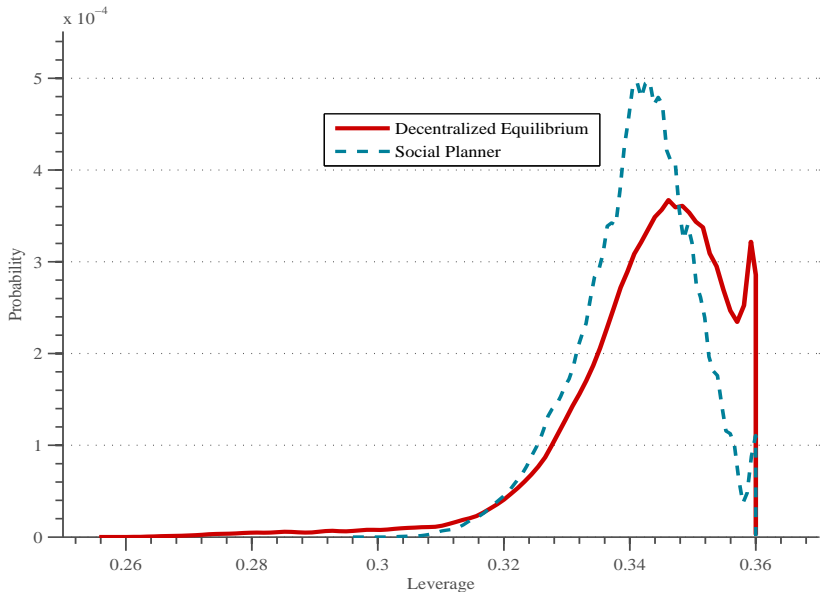
## Small diff. in debt in normal times...



# Leads to large differences in crises



# Distribution of Leverage (measured as $\frac{b_{t+1} + \theta w_t h_t}{a_t k_t}$ )

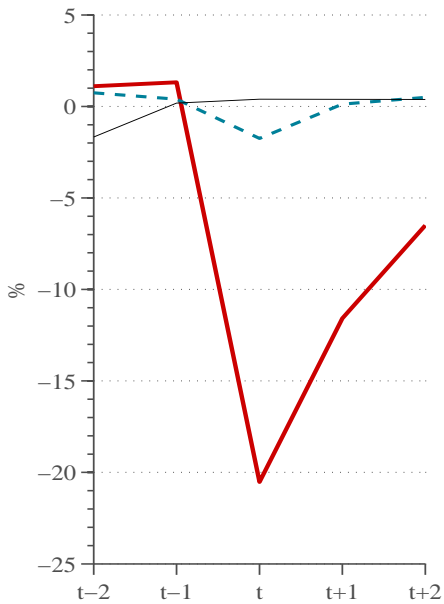




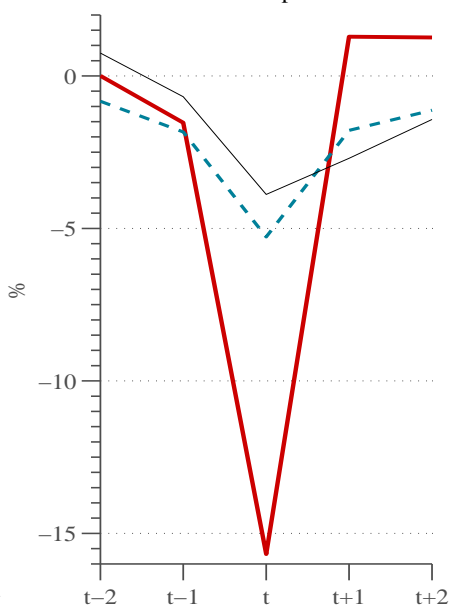
# Comparison of Financial Crises: Event Analysis

- Use decision rules to simulate DE and SP for 100,000 periods
- Define a crisis event: binding credit constraint and a fall in credit of credit of more than 1 SD
- Isolate five-year event windows centered in financial crisis periods‘
- Compute median shocks in  $t - 2, t - 1, t, t + 1, t + 2$  and median initial debt level at  $t - 2$
- Simulate ‘DE’ and ‘SP’ given initial debt level and sequence of shocks

Credit

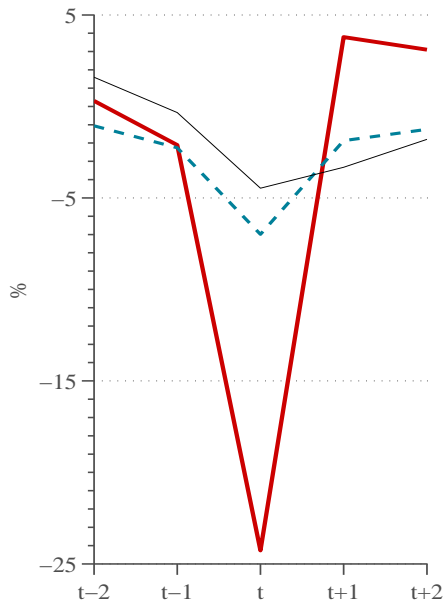


Consumption

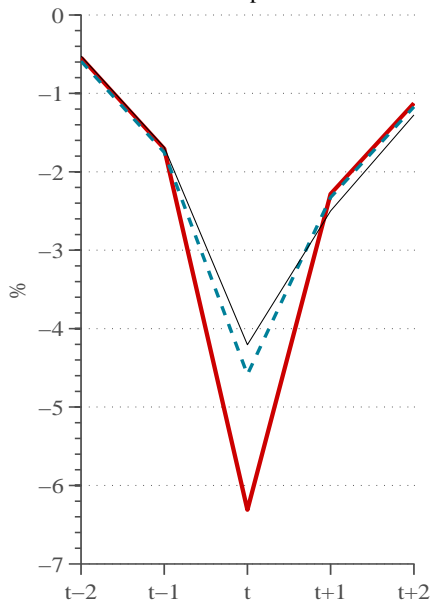


— Decentralized Equilibrium — Social Planner — Fixed Price

Asset Price

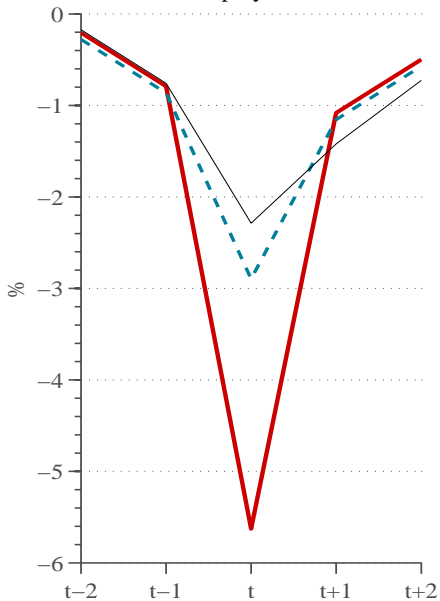


Output

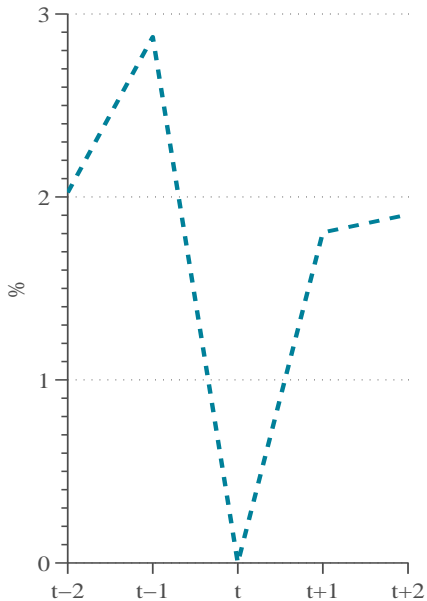


— Decentralized Equilibrium — Social Planner — Fixed Price

### Employment

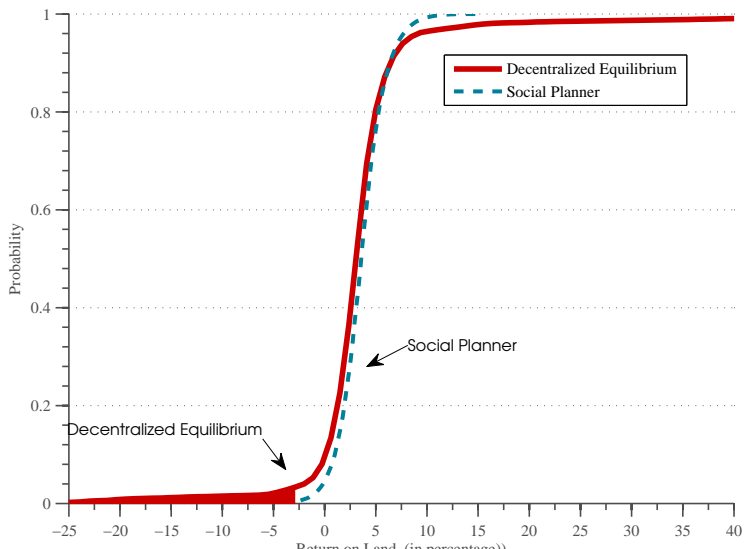


### Tax on Debt

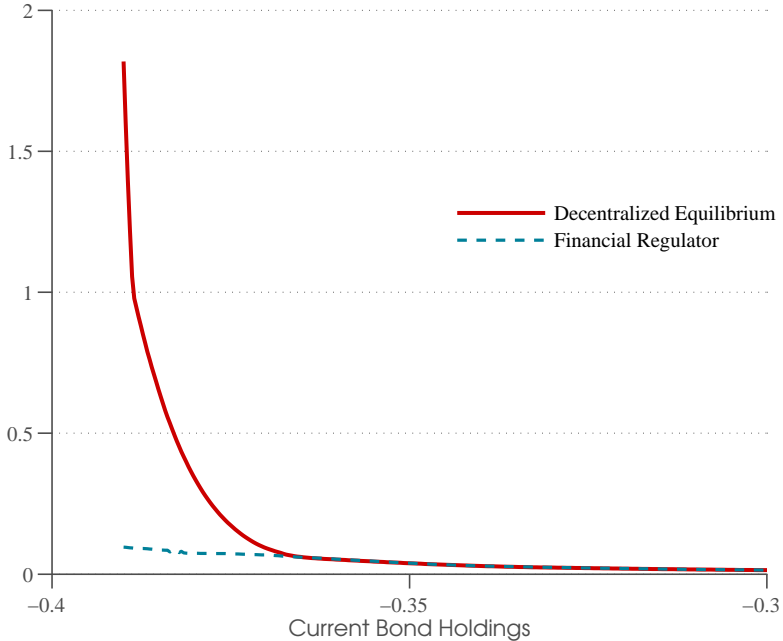


— Decentralized Equilibrium 
 - - - Social Planner 
 — Fixed Price

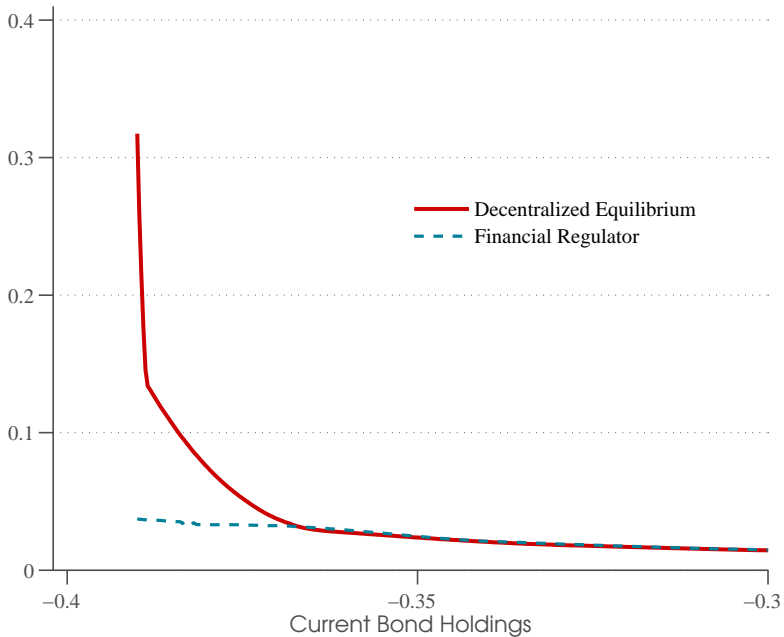
# “Fat Tail in Land Returns” (ergodic CDFs of returns)



# Excess Return



# Sharpe Ratio



## Welfare Analysis

Welfare effects calculated as increase in permanent consumption that renders DE and SP in terms of utility:

$$E_0 \sum_{t=0}^{\infty} \beta^t u(c_t^{DE}(1 + \gamma) - G(n_t^{DE})) = E_0 \sum_{t=0}^{\infty} \beta^t u(c_t^{SP} - G(n_t^{SP}))$$

- Two sources of welfare effects from the externality:
  - Production efficiency is affected when constraint binds
  - Larger drops in consumption when constraint binds
- 0.05 percentage points on average
- Higher in the run-up to a financial crisis (about 1.5 times higher)



# Conclusions

- Fire-sale externalities increase magnitude and incidence of financial crises, mean excess returns, volatility of returns and Sharpe ratios
- State contingent taxes on debt can implement the constrained efficient allocations. Simple policies are also effective.
- MPP has to adapt to fin. innovation and differences in information/beliefs (Bianchi, Boz & Mendoza (2012))
- Road ahead: value of commitment

# Optimality Conditions

$$b_{t+1} :: \lambda_t = \beta R_t E_t \lambda_{t+1} + \mu_t \quad \forall t \geq 0$$

$$c_t : \lambda_t = u'(c_t) - \xi_t q_t u''(c_t) + u''(c_t) \xi_{t-1} (q_t + z_t) \quad \forall t > 0$$

$$q_t :: \xi_t = \xi_{t-1} + \frac{\mu_t \kappa}{u'(c_t)} \quad \forall t > 0$$

► commitment

# Optimality Conditions

$$b_{t+1} :: \lambda_t = \beta R_t E_t \lambda_{t+1} + \mu_t \quad \forall t \geq 0$$

$$c_t : \lambda_t = u'(c_t) - \xi_t q_t u''(c_t) + u''(c_t) \xi_{t-1} (q_t + z_t) \quad \forall t > 0$$

$$q_t :: \xi_t = \xi_{t-1} + \frac{\mu_t \kappa}{u'(c_t)} \quad \forall t > 0$$

$\xi_t$  is a positive non-decreasing sequence

# Optimality Conditions

$$b_{t+1} : \quad \lambda_t = \beta R \mathbb{E}_t \lambda_{t+1} + \beta \mathbb{E}_t (u''(c_{t+1}) C_b(t+1)(Q_{t+1}(t+1)) + z_{t+1}) + Q_b(t+1)u'(c_{t+1}) + \mu_t$$

$$c_t : \quad \lambda_t = u'(c_t) - \xi_t u''(c_t) q_t$$

$$q_t : \quad \kappa \mu_t = \xi_t u'(c_t)$$

# Calibration

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		Source / target
Interest rate	$R - 1 = 0.028$	U.S. data
Risk aversion	$\sigma = 2$	Standard DSGE value
Share of labor	$\alpha_n = 0.64$	U.S. data
Labor disutility coefficient	$\chi = 0.64$	Normalization
Frisch elasticity parameter	$\omega = 1$	Kimball and Shapiro (2008)
Supply of land	$\bar{K} = 1$	Normalization
Working capital coefficient	$\theta = 0.14$	Working Capital-GDP=9%
Discount factor	$\beta = 0.96$	Debt-GDP ratio= 38%
Collateral coefficient	$\kappa = 0.36$	Frequency of Crisis = 3%
Share of land	$\alpha_K = 0.05$	Housing-GDP ratio = 1.35
TFP process	$\sigma_\varepsilon = 0.014, \rho_\varepsilon = 0.53$	Std. dev. and autoc. of U.S. GDP

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## Conditional Efficiency

$$V(B, z) = \max_{B', c} \left[ u(c) + \beta E_{z'|z} V(B', z') \right]$$

$$c + \frac{B'}{R} = z + B$$

$$-\frac{B'}{R} \leq \kappa q(B, z)$$

Taking as given  $q(B, z) = q^{DE}(B, z)$  , [▶ back](#)