

What Do We Learn From Credit Market Frictions?

Simon Gilchrist
Boston University and NBER

Macroeconomic and Financial Modeling Meeting
New York University
September 13, 2012

ASSET PRICES AND ECONOMIC ACTIVITY

- ▶ Financial markets are forward looking:
 - Asset prices should impound information about investors' expectations of future economic outcomes.
 - Extracting that information may be complicated by the presence of time-varying risk premia.
- ▶ Research on the role of asset prices in economic fluctuations emphasizes the predictive content of **default-risk** indicators. (Friedman & Kuttner [1992, 1998]; Gertler & Lown [1999]; Mody & Taylor [2004]; Mueller [2009])

CREDIT SPREADS AND ECONOMIC ACTIVITY

- ▶ Predictive content of **credit spreads** could reflect disruption in the supply:
 - Worsening of the quality of borrowers' balance sheets.
(Bernanke & Gertler [1989]; Kiyotaki & Moore [1997]; Bernanke, Gertler & Gilchrist [1999]; Hall [2011])
 - Deterioration in the health of financial intermediaries.
(Gertler & Kiyotaki [2010]; Gertler & Karadi [2011])
- ▶ Predictive content could reflect the ability of the corporate bond market to signal more accurately than the stock market a decline in economic fundamentals.
(Philippon [2009])

GILCHRIST AND ZAKRAJŠEK [2012]

- ▶ Examine the evidence on the relationship between credit spreads and economic activity over the 1973–2010 period.
- ▶ Use prices of **individual** securities to construct a new credit spread with a high information content for future economic activity.
- ▶ Decompose the predictive content of credit spreads:
 - Component capturing countercyclical movements in expected defaults.
 - Component representing cyclical changes in the relationship between expected default risk and credit spreads—the **excess bond premium (EBP)**.
- ▶ Decomposition motivated in part by the “credit spread puzzle.” (Elton et al. [2009]; Collin-Dufresne et al. [2001]; Driessen [2005])

DATA SOURCES & METHODS

- ▶ CRSP/COMPUSTAT panel of U.S. nonfinancial firms matched with prices of outstanding corporate bonds traded in the secondary market.
- ▶ Lehman/Warga & Merrill Lynch issue-level data:
 - **Sample period:** Jan1973–Sep2010 (month-end)
 - 1,112 U.S. nonfinancial issuers
 - 5,982 senior unsecured (fixed-coupon) bond issues
 - 346,126 observations
 - **Information:** price, amount, issue date, maturity, coupon, etc.

MEASURING CREDIT SPREADS

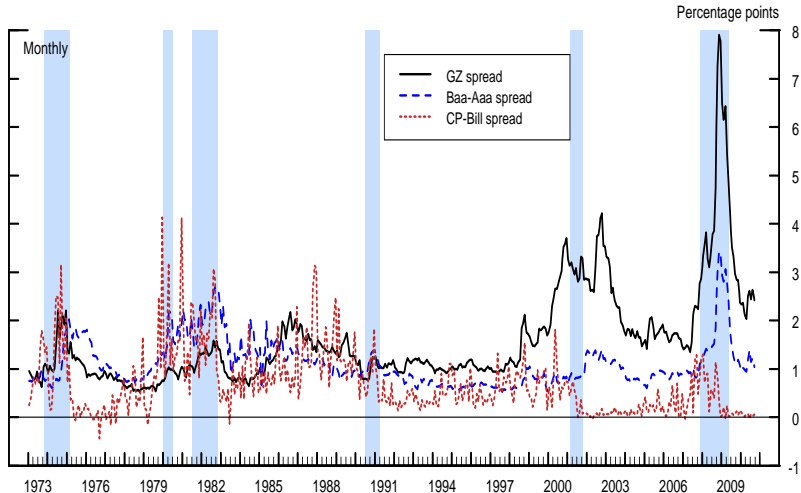
- ▶ Construct a risk-free security that replicates the cash-flows of the corporate debt instrument.
- ▶ Price of a bond with cash-flows: $\{c(s): s = 1, 2, \dots, S\}$

$$P_t = \sum_{s=1}^S c(s)D(t_s), \quad D(t) = e^{-r_t t}$$

- ▶ P_t^f = price of a corresponding risk-free security
 - Cash-flows discounted using continuously-compounded zero-coupon Treasury yields in period t .
- ▶ **Credit spread:** $S_{it}[k] = y_{it}[k] - y_t^f[k]$
 - $y_{it}[k]$ = YTM of corporate bond k (issued by firm i)
 - $y_t^f[k]$ = YTM of the corresponding risk-free bond

SELECTED CORPORATE CREDIT SPREADS

(Jan1973–Sep2010)



PREDICTIVE CONTENT OF CREDIT SPREADS

- ▶ Forecasting specification (h -periods ahead):

$$\nabla^h Y_{t+h} = \alpha + \sum_{i=0}^p \beta_i \nabla Y_{t-1-i} + \gamma_1 TS_t + \gamma_2 RFF_t + \gamma_3 CS_t + \epsilon_{t+h}$$

- $\nabla^h Y_{t+h} \equiv \frac{c}{h+1} \ln \left(\frac{Y_{t+h}}{Y_{t-1}} \right)$, where ($c = 400/1, 200$)
 - Y_t = measure of economic activity
 - TS_t = term spread (Treas3mo – Treas10yr)
 - RFF_t = real federal funds rate (nominal FFR – core PCE infl.)
 - CS_t = credit spread (paper-bill, Baa-Aaa, GZ)
- ▶ Allows for the possibility of “nowcasting” (i.e., $h = 0$).
 - ▶ Estimated by OLS w/ Hodrick (1992) standard errors.

ECONOMIC INDICATOR: PAYROLL EMPLOYMENT

(Sample period: Jan1973–Sep2010)

Financial Indicator	Forecast Horizon: 3 months				Forecast Horizon: 12 months			
Term spread	-0.096 [2.12]	-0.102 [2.27]	-0.110 [2.44]	-0.110 [2.42]	-0.252 [4.94]	-0.255 [5.05]	-0.241 [4.93]	-0.277 [5.53]
Real FFR	-0.058 [1.18]	0.050 [0.78]	-0.038 [0.75]	-0.113 [2.23]	-0.116 [2.10]	-0.064 [0.96]	-0.129 [2.45]	-0.204 [3.84]
CP-bill spread	-	-0.165 [3.80]	-	-	-	-0.080 [2.29]	-	-
Baa–Aaa spread	-	-	-0.075 [2.05]	-	-	-	0.054 [1.15]	-
GZ spread	-	-	-	-0.322 [8.50]	-	-	-	-0.497 [13.4]
Adj. R^2	0.622	0.639	0.625	0.685	0.422	0.424	0.422	0.579

NOTE: Parameter estimates are standardized; absolute t -statistics in brackets.

ECONOMIC INDICATOR: REAL GDP

(Sample period: 1973:Q1–2010:Q3)

Financial Indicator	Forecast Horizon: 1 quarter				Forecast Horizon: 4 quarters			
Term spread	-0.198 [1.77]	-0.217 [1.92]	-0.250 [2.07]	-0.247 [2.26]	-0.398 [2.79]	-0.406 [2.81]	-0.413 [2.70]	-0.460 [3.22]
Real FFR	-0.016 [0.12]	0.175 [1.12]	0.020 [0.15]	-0.123 [0.95]	-0.036 [0.24]	0.042 [0.22]	-0.026 [0.17]	-0.131 [0.87]
CP-bill spread	-	-0.254 [2.16]	-	-	-	-0.105 [0.82]	-	-
Baa–Aaa spread	-	-	-0.229 [1.95]	-	-	-	-0.066 [0.52]	-
GZ spread	-	-	-	-0.437 [4.96]	-	-	-	-0.482 [5.74]
Adj. R^2	0.170	0.197	0.209	0.313	0.215	0.215	0.213	0.369

NOTE: Parameter estimates are standardized; absolute t -statistics in brackets.

FRAMEWORK

- ▶ Empirical credit-spread model:

$$\ln S_{it}[k] = \beta DFT_{it} + \gamma' Z_{it}[k] + \epsilon_{it}[k]$$

- $S_{it}[k]$ = credit spread on bond k (issued by firm i)
 - DFT_{it} = measure of expected default risk for firm i
 - $Z_{it}[k]$ = bond-specific control variables
 - $\epsilon_{it}[k]$ = “pricing error”
- ▶ Estimated by OLS w/ two-way clustered standard errors.

CREDIT SPREAD DECOMPOSITION

- ▶ Predicted **level** of the spread for bond k :

$$\widehat{S}_{it}[k] = \exp \left[\widehat{\beta} DFT_{it} + \widehat{\gamma}' Z_{it}[k] + \frac{\widehat{\sigma}^2}{2} \right]$$

- ▶ Predicted GZ spread:

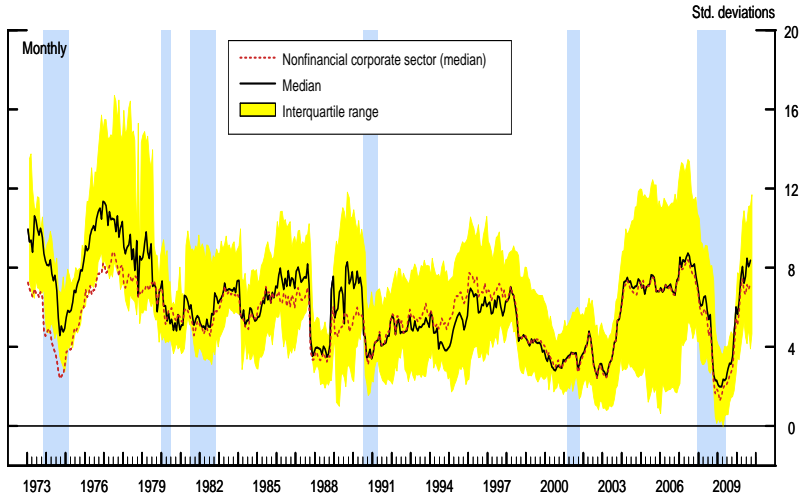
$$\widehat{S}_t^{GZ} = \frac{1}{N_t} \sum_i \sum_k \widehat{S}_{it}[k]$$

- ▶ **Excess Bond Premium:**

$$EBP_t = S_t^{GZ} - \widehat{S}_t^{GZ}$$

DISTANCE TO DEFAULT

(Jan1973–Sep2010)

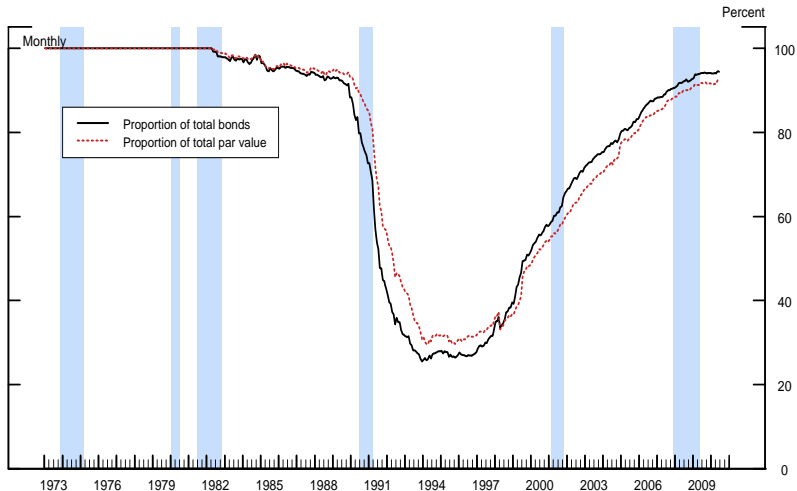


ADJUSTING FOR CALL OPTIONALITY

- ▶ Movements in risk-free rates—by changing the value of embedded call options—have an independent effect on prices of callable bonds.
(Duffee [1998])
- ▶ Prices of callable bonds are more sensitive to uncertainty regarding the future course of interest rates.

CALLABLE CORPORATE DEBT

(Jan1973–Sep2010)



CREDIT-SPREAD MODEL WITH OPTION ADJUSTMENT

- ▶ Credit-spread model:

$$\ln S_{it}[k] = \beta_1 DFT_{it} + \gamma'_1 Z_{it}[k] + C_i[k] \times (\beta_2 DFT_{it} + \gamma'_2 Z_{it}[k]) + C_i[k] \times (\theta_1 LEV_t + \theta_2 SLP_t + \theta_3 CRV_t + \theta_4 VOL_t) + \epsilon_{it}[k]$$

- $C_i[k]$ = callable (0/1) indicator
- ▶ Credit spreads of **callable** bonds depend on:
 - Level, slope, and curvature factors of the Treasury yield curve.
 - Realized volatility of long-term interest rates.

SELECTED MARGINAL EFFECTS BY TYPE OF BOND

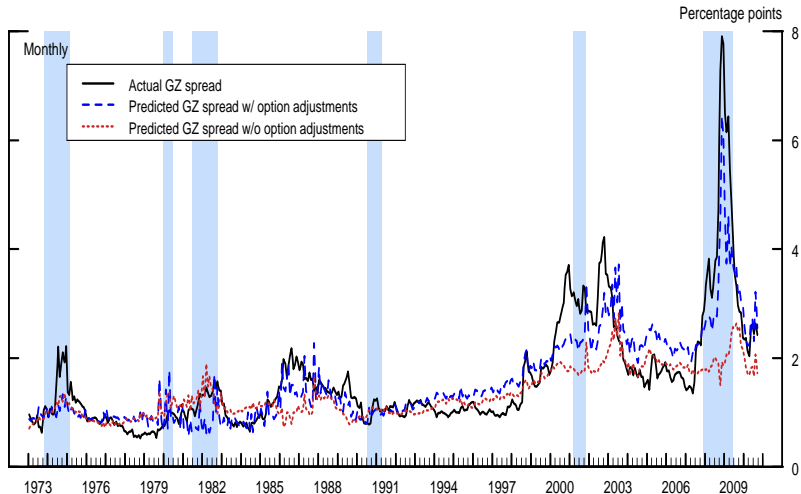
(Sample period: Jan1973–Sep2010)

Explanatory Variable	Noncallable		Callable			
	<i>Est.</i>	<i>S.E.</i>	<i>Est.</i>	<i>S.E.</i>	<i>Mean</i>	<i>STD</i>
Distance-to-default: $-DD_{it}$	0.190	0.010	0.129	0.008	6.610	3.946
Term structure: LEV_t	-	-	-0.783	0.055	0.000	1.000
Term structure: SLP_t	-	-	-0.179	0.034	0.000	1.000
Term structure: CRV_t	-	-	-0.082	0.038	0.000	1.000
Term structure: VOL_t (%)	-	-	0.273	0.043	1.862	1.239

NOTE: Evaluated at the sample mean.

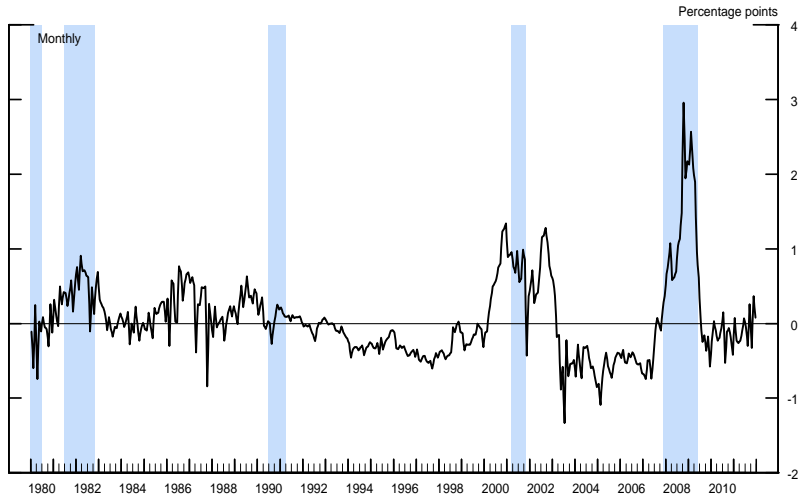
ACTUAL AND PREDICTED CREDIT SPREADS

(Jan1973–Sep2010)



EXCESS BOND PREMIUM

(Jan1973–Dec2011)



EXCESS BOND PREMIUM AND ECONOMIC ACTIVITY

(Sample period: Jan1973–Sep2010)

Financial Indicator	Forecast Horizon: 3 months			Forecast Horizon: 12 months		
	EMP	UER	IPM	EMP	UER	IPM
Term spread	-0.122 [2.67]	0.221 [10.3]	-0.256 [3.60]	-0.291 [5.78]	0.440 [55.4]	-0.435 [4.99]
Real FFR	-0.044 [0.87]	0.007 [0.30]	-0.018 [0.23]	-0.112 [2.06]	0.022 [2.70]	-0.079 [0.81]
Predicted OA-GZ spread	-0.202 [5.65]	0.134 [8.41]	-0.186 [3.62]	-0.355 [9.63]	0.213 [38.5]	-0.283 [4.18]
Excess bond premium	-0.259 [8.52]	0.331 [20.9]	-0.386 [5.87]	-0.369 [14.5]	0.414 [91.6]	-0.388 [5.42]
Adj. R^2	0.687	0.430	0.381	0.588	0.433	0.384

NOTE: Parameter estimates are standardized; absolute t -statistics in brackets.

EXCESS BOND PREMIUM AND REAL GDP

(Sample period: 1973:Q1–2010:Q3)

Financial Indicator	Forecast Horizon: 1 quarter	Forecast Horizon: 4 quarters
Term spread	-0.281 [2.58]	-0.478 [3.33]
Real FFR	-0.005 [0.04]	-0.036 [0.24]
Predicted OA-GZ spread	-0.194 [2.25]	-0.258 [2.56]
Excess bond premium	-0.411 [5.53]	-0.364 [5.36]
Adj. R^2	0.331	0.365

NOTE: Parameter estimates are standardized; absolute t -statistics in brackets.

EXCESS BOND PREMIUM AND REAL GDP

(Sample period: 1985:Q1–2010:Q3)

Financial Indicator	Forecast Horizon: 1 quarter	Forecast Horizon: 4 quarters
Term spread	-0.520 [4.23]	-0.509 [4.09]
Real FFR	0.603 [3.62]	0.424 [2.67]
Predicted OA-GZ spread	0.131 [1.07]	-0.023 [0.20]
Excess bond premium	-0.557 [6.17]	-0.501 [6.80]
Adj. R^2	0.532	0.357

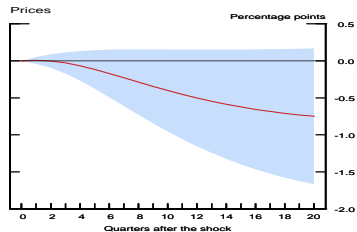
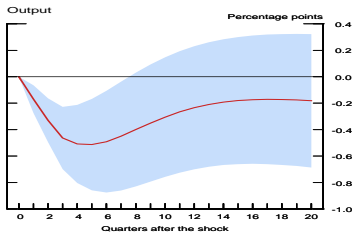
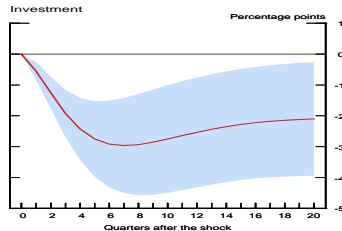
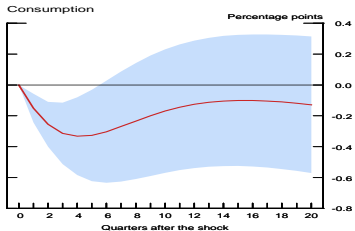
NOTE: Parameter estimates are standardized; absolute t -statistics in brackets.

MACROECONOMIC IMPLICATIONS

- ▶ 8-variable VAR(2) specification:
 - log-difference of real PCE
 - log-difference of real BFI
 - log-difference of real GDP
 - GDP price inflation
 - **excess bond premium**
 - excess (value-weighted) market return
 - 10-year (nominal) Treasury yield
 - effective federal funds rate
- ▶ Estimation period: 1973:Q1–2010:Q3
- ▶ EBP shocks identified using the Cholesky decomposition.

ADVERSE EBP SHOCK

Macroeconomic Variables

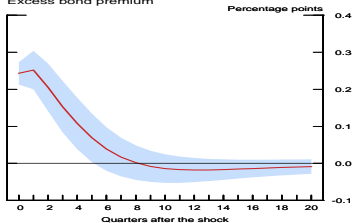


NOTE: Shaded bands denote 95-percent confidence intervals.

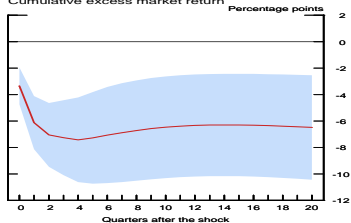
ADVERSE EBP SHOCK

Financial Variables

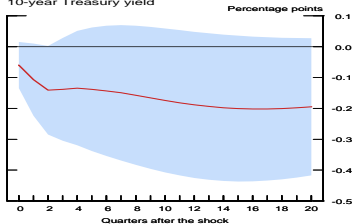
Excess bond premium



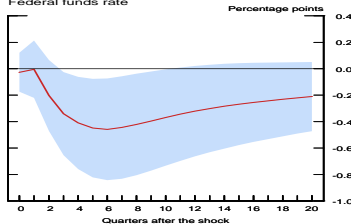
Cumulative excess market return



10-year Treasury yield



Federal funds rate



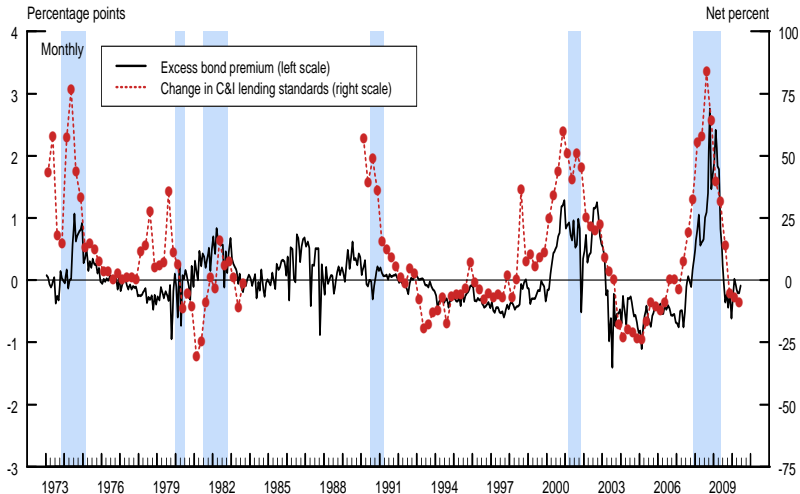
NOTE: Shaded bands denote 95-percent confidence intervals.

INTERPRETATION

- ▶ The EBP provides a timely gauge of credit-supply conditions.
- ▶ Increase in the EBP leads to an economic downturn vis-à-vis the financial accelerator mechanism.
- ▶ Financial shocks may also cause variation in the risk attitudes of the marginal investor pricing corporate bonds:
 - Corporate bond market is dominated by large institutional investors.
 - These financial intermediaries face capital requirements.
 - A shock to their financial capital makes them act in a more risk-averse manner.
 - Shift in their risk attitudes leads to an increase in the EBP.
(He & Krishnamurthy [2010]; Adrian, Moench & Shin [2010])

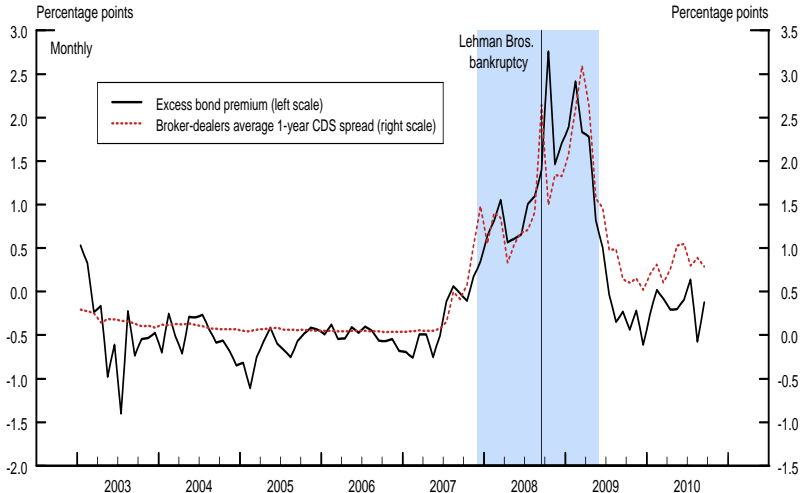
EBP & CHANGES IN BANK LENDING STANDARDS

(Jan1973–Sep2010)



EBP & FINANCIAL INTERMEDIARY CDS SPREADS

(Jan2003–Sep2010)



FAUST, GILCHRIST, WRIGHT & ZAKRAJŠEK [2012]

- ▶ Provide an evaluation of the marginal information of credit spreads in real-time economic forecasting.
- ▶ Utilize portfolio credit spreads based on an extensive **micro-level** data set of secondary market bond prices.
(Gilchrist, Yankov & Zakrajšek [2009]; Gilchrist & Zakrajšek [2012])
- ▶ Employ **Bayesian Model Averaging** (BMA) to forecast **real-time** measures of economic activity using portfolio credit spreads and many other asset market indicators:
 - BMA framework addresses model search and selection issues.

BOND, STOCK, AND DD PORTFOLIOS

- ▶ Sort bond issuers into categories based on the cross-sectional distribution of DDs in month $t - 1$.
- ▶ Within each DD-category, sort bonds into maturity categories.
- ▶ For each month t calculate:
 - Average credit spread within each DD/maturity category.
 - Average excess stock return within each DD category.
 - Average DD within each DD quartile.
- ▶ Use the same procedure to construct stock and DD portfolios for all U.S. nonfinancial and financial corporations.

THE BMA SETUP

- n possible (linear) forecasting models:

$$y_{t+h} = \alpha + \beta_i x_{it} + \sum_{j=1}^p \gamma_j y_{t-j} + \epsilon_{t+h}, \quad i = 1, \dots, n$$

- Priors:

- All models are equally likely: $P(M_i) = 1/n$.
- Priors for $\alpha, \gamma_1, \dots, \gamma_p, \sigma^2$: proportional to $1/\sigma$.
- g -prior for β_i : $N(0, \phi\sigma^2(X_i'X_i)^{-1})$.

THE BMA SETUP (CONT.)

- ▶ Bayesian h -period-ahead forecast for model M_i :

$$\tilde{y}_{T+h|T}^i = \hat{\alpha} + \tilde{\beta}_i x_{it} + \sum_{j=1}^p \hat{\gamma}_j y_{t-j}$$

- $\hat{\alpha}, \hat{\beta}, \hat{\gamma}_1, \dots, \hat{\gamma}_p = \text{OLS estimates}$
 - $\tilde{\beta}_i = \left(\frac{\phi}{\phi+1}\right) \hat{\beta}_i = \text{posterior mean of } \beta_i$
- ▶ Posterior probabilities (given the observed data D):
 - Posterior probability that the M_i model is “true:”

$$P(M_i|D) \propto P(D|M_i)P(M_i)$$

- Marginal likelihood of the M_i model:

$$P(D|M_i) \propto \left[\frac{1}{1+\phi}\right]^{-\frac{1}{2}} \times \left[\frac{1}{1+\phi} SSR_i + \frac{\phi}{1+\phi} SSE_i\right]^{-\frac{(T-p)}{2}}$$

THE BMA FORECAST

► **BMA forecast:**

$$\tilde{y}_{T+h|T} = \sum_{i=1}^n \tilde{y}_{T+h|T}^i \times P(M_i|D)$$

► BMA forecasts depends on the value of ϕ :

- “Small” $\phi \Rightarrow$ equal-weighted model averaging.
- “Large” $\phi \Rightarrow$ weighting models by their in-sample R^2 .
- Relationship between ϕ and RMSPE is often U-shaped.
- Benchmark: $\phi = 4$.

THE FORECASTING SETUP

- ▶ Forecast economic activity in quarter $t, t + 1, \dots, t + 4$ using macro data available through quarter $t - 1$ and asset market indicators at the end of the **first** month of quarter t :
 - **Economic activity indicators:** GDP, PCE, BFI, IP, nonfarm payrolls, unemployment rate, imports, exports
 - **Sample period:** 1986:Q1–2011:Q3
- ▶ Recursive out-of-sample forecasting starts in 1992:Q1.
- ▶ All variables are in **real time**.
 - Including the option adjustment to credit spreads.

PREDICTORS & FORECAST EVALUATION

- ▶ Predictors:
 - Option-adjusted credit spreads in DD-based bond portfolios.
 - Average DDs in DD-based portfolios (bond issuers, financial and nonfinancial firms).
 - Excess stock returns in DD-based portfolios (bond issuers, financial and nonfinancial firms).
 - 15 macroeconomic series.
 - 119 asset market indicators.
- ▶ BMA forecasts compared with forecasts based on an AR(p) model.

BMA OUT-OF-SAMPLE PREDICTIVE ACCURACY

Predictor Set: All Variables

Economic Activity Indicator	Forecast Horizon (h quarters)				
	$h = 0$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
GDP	0.96 [0.03]	0.90 [0.01]	0.87 [0.01]	0.88 [0.02]	0.87 [0.02]
Personal consumption expenditures	0.88 [0.01]	0.90 [0.02]	0.97 [0.12]	1.03 [0.28]	1.06 [0.35]
Business fixed investment	0.94 [0.01]	0.84 [0.00]	0.90 [0.01]	0.90 [0.02]	0.88 [0.01]
Industrial production	0.96 [0.02]	0.92 [0.02]	0.93 [0.04]	0.92 [0.05]	0.91 [0.05]
Private employment	0.92 [0.00]	0.86 [0.00]	0.90 [0.02]	0.90 [0.02]	0.88 [0.01]
Unemployment rate	0.95 [0.01]	0.87 [0.00]	0.86 [0.00]	0.87 [0.01]	0.88 [0.02]

NOTE: Relative RMSPEs; bootstrapped p -values in brackets.

BMA OUT-OF-SAMPLE PREDICTIVE ACCURACY

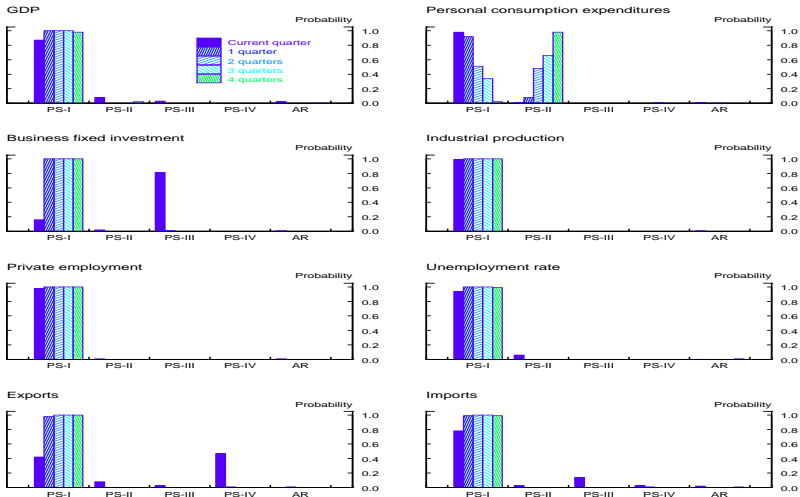
Predictor Set: All Variables Except Credit Spreads in DD-Based Portfolios

Economic Activity Indicator	Forecast Horizon (h quarters)				
	$h = 0$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
GDP	0.98 [0.11]	0.98 [0.13]	0.98 [0.14]	0.99 [0.15]	0.99 [0.14]
Personal consumption expenditures	0.97 [0.14]	0.96 [0.11]	0.99 [0.21]	1.03 [0.32]	1.06 [0.40]
Business fixed investment	0.95 [0.01]	0.95 [0.04]	0.95 [0.05]	0.97 [0.09]	0.94 [0.05]
Industrial production	0.99 [0.09]	1.02 [0.52]	1.05 [0.67]	1.05 [0.53]	1.04 [0.33]
Private employment	0.98 [0.07]	1.00 [0.26]	1.05 [0.58]	1.06 [0.51]	1.03 [0.24]
Unemployment rate	0.97 [0.01]	0.97 [0.03]	1.02 [0.36]	1.05 [0.51]	1.04 [0.31]

NOTE: Relative RMSPEs; bootstrapped p -values in brackets.

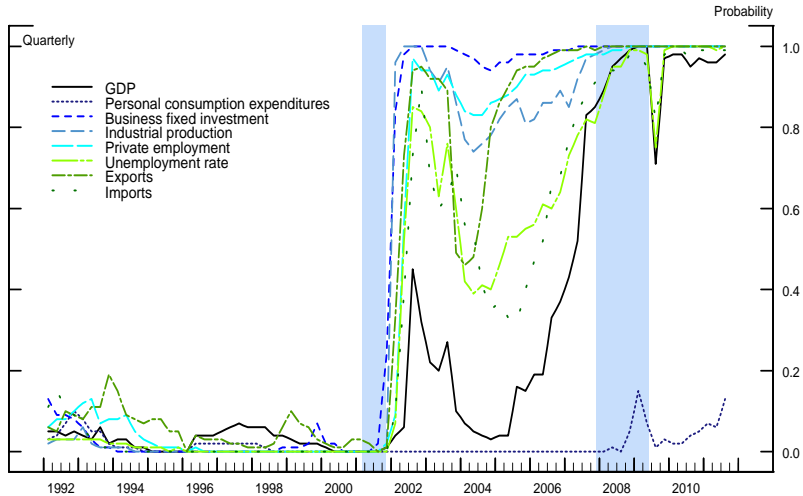
WHICH PREDICTORS ARE THE MOST INFORMATIVE?

(Final posterior probabilities by predictor type)



REAL-TIME EVOLUTION OF POSTERIOR PROBABILITIES

(Four-quarter-ahead forecast horizon)



SUMMARY

- ▶ Credit spreads have been underutilized in real-time economic forecasting.
- ▶ Messy to deal with.
- ▶ Contain useful information for medium-term forecasts of economic activity.
- ▶ The predictive content appears to reflect almost entirely movements in the **non-default** component—that is, in the price of default risk rather than in the risk of default:
(Gilchrist & Zakrajšek [2012])
 - Downside risk not well captured by other asset prices.
(Gourio [2010])
 - “Risk-bearing capacity” of financial intermediaries.
(He & Krishnamurthy [2012]; Adrian, Moench & Shin [2010])